

Q: What is the abbreviation of NCEI?

A: NCEI stands for "New Commerce Enterprise Indirect". It is a project whose launched business model is "21V CA-E", which is a new business model of Microsoft Azure operated by 21Vianet.

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A: Yes. Currently, the new business model implemented on Microsoft Azure cloud services operated by 21Vianet will be sold in an indirect mode. You can select a suitable partner from the partner qualification list according to your company's business needs.

Q: Is the 21V CA-E agreement permanently effective?

A: Yes. It adopts a long-term agreement business model to simplify the process of customer signing and onboarding.

Q: Will M365 and D365 products under the existing OSPA business model be launched in the new business model?

A: There is no definite launch plan for M365 and D365 products in the new business model. At present, we have only rolled out the new business model of Microsoft Azure cloud services operated by 21Vianet.

Q: Can a customer sign only one "21Vianet Customer Agreement" and place orders with multiple partners?

A: Yes. Customers only need to sign one "21Vianet Customer Agreement" and can directly choose to place orders with multiple partners, so as to maximize the integration of high-cost-effective high-quality resources.

Q: Where can I see the price of Azure? Is it a public webpage?

A: To view and learn more about the pricing information of Azure under the new business model, please click the public webpage <https://21vcaepricing.azure.cn/?lang=zh-cn> for details.

Q: Does the 21V CA-E business model require prepay before using the service?

A: The 21V CA-E business model provides two modes for customers to choose from: prepay and Paygo ("use first and pay later").

Q: If our company currently has a subscription service for Microsoft Azure services operated by 21Vianet under "21Vianet Online Service Premium Agreement" (referred to as: OSPA). Is it necessary to complete the migration of the corresponding OSPA subscription before the OSPA expires?

A: Yes. It is necessary to complete the OSPA subscription migration before the OSPA expires. To avoid the subscription being unable to be migrated and the service being terminated after the

OSPA expires and stops service, which will affect your normal use. If you have any questions or need help with this, you can visit Azure Support for help.

Q: Can NCEI customers export bills for multiple months at one time in the Azure Portal?

A: The end customer can use the "export" function to export bills for three months at one time.

**To learn more about the contract information of the new business model (21V CA-E), you can visit: [21Vianet Blue Cloud - User Support](#). You can also consult your partner for more details. **

